

Agricultural Sales Representative (South Wales)

£18,000 to £22,000 p/a + Commission (OTE £28,000)

Working within the Agricultural sales team you will be responsible for selling our fertiliser products to farmers in the South Wales and Hereford areas. Working under our TESAgri brand and within an established area this is a hands-on roll out in the field including advising farmers, soil sampling and the various paperwork enabling deliveries to be set up and completed. You will be targeted to ensure sales exceed production at the local producing sites and so we have customers ready to accept deliveries every day.

This work involves talking to Farmers and matching crop fertiliser requirements to delivery schedules.

The Role:-

- Ensure suitable land is available for continuous deliveries at minimal distance from various producing sites.
- Maintain a forward delivery plan for a minimum of 6 weeks normal production from each site.
- Prepare and submit recycling request paperwork for the client.
- Advise farmers on use of our products as an organic fertiliser.
- Post farm information to Sludge Management Database.
- Prepare delivery paperwork and maps for drivers and operators.
- Carry out basic environmental risk assessments for individual sites.
- Identify, soil sample and assess new land to expand landbanks.
- Monitor completed stockpiles and record outcomes.
- Audit deliveries to ensure environmental compliance

The Candidate:-	
<p>Qualifications</p> <ul style="list-style-type: none"> • Driving licence B+E (car and trailer) • First Aid at Work • Risk Assessment • FACTS or BASIS 	<p>Experience</p> <ul style="list-style-type: none"> • Sales (agricultural/fertiliser) • IT literate (Word, Excel, Access) to work with computerised recording of maintenance schedules, work records, recycled sludge quantities etc • Recycling of wastes to land
<p>Knowledge</p> <ul style="list-style-type: none"> • Sales process • Waste management regulations - Recycling of waste to land • Fertiliser and it's benefit to crops • Health and Safety in a working environment 	<p>Characteristics</p> <ul style="list-style-type: none"> • Self motivated • Flexible approach to daily/weekly work pattern/schedule • Numerate and literate to process paperwork associated with the post

Pay is negotiable within the advertised pay banding and includes a commission scheme. A vehicle, computer, phone and training will be provided. To make your application please complete an application form which is available for download from <http://www.tradeeffluent.com/vacancies> and return with an up to date CV and covering letter by email to vacancies@tradeeffluent.com or by post to:- Trade Effluent Services Ltd, Hugmore House Hugmore Lane, Llanypwll, Wrexham. LL13 9YE. The closing date for applications is: